

Case Study: Aliign, LLC

"We got everything we wanted in the software package that was ultimately selected." - Rex Tamplin, CPA

Challenge

Founded by a team of CPAs and attorneys, Aliign, LLC manages mineral rights, negotiates and drafts oil and gas contracts, and accounts for royalty and working interest ownerships. As a newly formed entity, Aliign needed a software system which would serve as a backbone of operations – assisting employees with the management of all aspects of its clients' minerals.

Solution

Aliign contacted Sheer Technology to assist in defining requirements for and the selection of a mineral management accounting software package. Aliign initially considered one particular package as the "right fit", but after hiring Sheer Technology to assist with its due diligence, the company realized that one package's sticker price was misleading, and its functionality was not as thorough as once described.

Accounting for mineral interest payments is very time consuming and complicated. Some of Aliign's clients have royalty interest checks with 20-page check stubs detailing the terms of payment. Automating the import of check stub data and attaching the mineral contract to a mineral management accounting system would create a seamless, efficient container of all terms necessary to validate Aliign's client royalty interest payments.

Executive Summary

About Aliign, LLC

Mineral Management Consulting Firm
Shreveport, LA

Challenge

Select the right software package to validate and manage royalty interest checks and leases for clients of all types and sizes and for users with different levels of technology tolerance.

Solution

Create high-level requirements for a software package and perform due diligence on available systems on the market, later providing a tool for Aliign to select the right fit for its particular needs.

Results

Aliign was able to offer a system to its existing and prospective clients that was unmatched by other firms in the community.

Results

After working closely with Sheer Technology, Align now differentiates itself by offering its clients better reporting and more sophisticated analysis. When compared to the package used by most local mineral management competitors, the selected system is more scalable and flexible, even including the future ability to integrate GPS information into the land module for managing lease information. The Implementation Specialist for the software package Aliign selected was so experienced in both accounting and mineral management that the implementation time and the learning curve for the new users were both shortened. With the discovery of the Haynesville Shale, the shortened implementation was critical to capitalize on a market full of opportunity with new royalty interest holders scattered throughout North and Central Louisiana.

"We were looking for a consulting group which had accounting and IT experience; yet one we felt had the ability to take our business plan and guide us through the requirements and considerations before acquiring the new system."

- Rex Tamplin, CPA

Contact Us

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